



Because High Performance Alloys, Inc. uses the Ex-Im Bank<sup>1</sup> to issue credit to foreign customers, a company credit check is performed. All aspects of credit history are reviewed. Any unfavorable issues will need an explanation to get open credit approval. Review the issues below and let HPA know what items may be revealed and what the explanation(s) is/are.

"Negative Issues" include, but are not limited to the following:

Credit History

- Negative (unresolved) prior credit experience by Ex-Im Bank
- Past dues/slow payments (60 days or more past terms.)
- Highly derogatory credit history, credit information

Legal Information

- Buyer & owners have clean histories.
- No protested bills.
- No multiple suits, liens, or outstanding judgments.

Financial Information

- Poor financial condition (extremely poor liquidity, high debt, insolvency) of buyer or parent
- Unexplained financial statement accounts and significant discrepancies (unreliable) in the financial information
- Published news reports indicate significant financial difficulties facing the obligor or its industry

Country Conditions

- Significant deterioration in the socio-economic conditions of the country.
- Ineligible transaction structure or products

Other

In granting credit to you by High Performance Alloys, Inc., it is hereby agreed that your terms of payment will be due 60 days with a 1% fee. Payments are to be made on a U.S. bank with U.S. dollars. Returned checks are subject to a \$35 service fee. Overdue accounts will be charged an interest of 1½% per month. Applicant agrees that venue and jurisdiction for any such court action shall properly be in Tipton County, Indiana; U.S.A. the principal place of business for High Performance Alloys, Inc. . Debtor agrees that collection costs, attorney fees, and court costs will be paid by buyer/debtor.

Applicant acknowledges receipt of and agrees hereafter to accept High Performance Alloys, Inc. terms and conditions of open credit. Applicant's signature indicates they are an authorized representative of debtor's firm. Applicant's signature attests debtor's financial responsibility, ability and willingness to pay H.P.A. invoices in accordance with the above terms.

Name: (Printed) \_\_\_\_\_ Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Position : \_\_\_\_\_

Failure to sign this form will result in a review of your credit terms, and possible revocation of credit terms.

<sup>1</sup> Export-Import Bank of the United States. The official export credit agency of the US Government.

Credit References of metal distributors, heavy industrial companies, and suppliers located in U.S. (attach separate sheet, or supply buyers own sheet if necessary)

	Company/ City, Country	Contact	Phone Numbers	
1.	Company	Contact	Phone #	Suppliers product line.
	City, Region, Country	Email	Fax #	
2.	Company	Contact	Phone #	Suppliers product line.
	City, Region, Country	Email	Fax #	
3.	Company	Contact	Phone #	Suppliers product line.
	City, Region, Country	Email	Fax #	
4.	Company	Contact	Phone #	Suppliers product line.
	City, Region, Country	Email	Fax #	